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# Hiring Manager Secrets: 7 Interview Questions You Must Get Right

## 7 INTERVIEW QUESTIONS YOU MUST GET RIGHT



Answering even one question wrong  
could cost you your new job

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## Synopsis

This book represents over 20 years of corporate experience and knowledge from a top executive that has hired hundreds of employees at all levels of an organization – distilled down into 7 key questions that are most likely to be asked in any job interview, and how you need to respond. Unlike most books and seminars on how to conduct a job search and interview for a position, this information is highly refined and presented in a format you can use immediately. The majority of candidates who purchase a full book on interviewing struggle to fully read and digest the material presented, making it hard to apply that hard earned knowledge in a fast paced interview. Without strong guidance on what really matters and exactly how to respond, books and seminars tend to not produce the desired results, and may not be effective in the long run in changing your interviewing behavior. The information in this book can be put to use immediately to improve your interviewing skills and help you get that next job. It represents the most popular job interview questions used by myself as well as thousands of other hiring managers when conducting interviews. It provides not only answers to difficult interview questions - but why these answers are the best interview answers so you can adapt your thinking to different types of job interviews. By providing both questions and answers to interview questions, you get the benefit of not only how I've evaluated and made hiring decisions, but also the type of information that positions you as the best candidate for the job. This list of common interview questions cover the most critical aspects of interviews I have conducted over 20 years - and understanding why the question is being asked, as well as seeing sample interview answers both good and bad will help you internalize and naturally learn how to respond to tough interview questions without having to think twice. The top interview answers are provided for each question - these are the answers that I used to decide to hire a given candidate for the job position. This insider's view of the interview process, from a real hiring manager, also gives you the top questions to ask during interviews - these are the questions that often position you far above other candidates, as they demonstrate your knowledge and interest in the company, the position, and focus on the right areas that managers are seeking. These questions are asked at a job interview greater than 90% of the time - I actually ask ALL of these questions at every job interview. While I may look for other job interview questions as well, these are the core 7 I consider to be most important for judging whether a candidate is going to be selected for the position. Spending 15 minutes with this guide, and re-reading it a few days later, will make you feel more confident about how to prepare for an interview. By providing sample interview questions and answers, and real world examples of good and bad answers, you can prepare for any interview with confidence. Many of these questions are also duplicated by human resources when conducting phone

interviews - common phone interview questions overlap these interview questions and answers often.

## Book Information

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## Customer Reviews

I picked this up when it was available for free. At that price, I'd say this is a very quick (the entire book can be read in about an hour), worthwhile read. I'm not sure that it's worth the \$2.99 price tag I see on it now, however. The author brings his past experiences as a hiring manager to the table and covers 7 commonly asked questions that come up in interviews. He explains the purpose of the question; what a good answer should include; examples of bad answers; and how to address potential negative aspects of your past that may relate to the question. This is all good information, however, here's what could have been added to really improve the book: \* Similar or tangential questions from these 7 root questions -- rarely does an entire interview cover only 7 questions. There are always followups, tangential questions, or related questions (ways in which the question may be re-stated in order to get further information about this aspect of a person's performance or experiences). \* Recommendations on questions the interviewee could ask the interviewer -- I realize

the point of this book is to focus on the questions the interviewee should ace, but a very short section outlining some good questions that an interviewee could include (and why) would be advantageous given the theme of the book.\* Some additional specific examples of good answers. The author provides some specific instances of bad answers and gives some general guidance on good answers, but taking these generics and providing a specific example would help illustrate some of the points. Overall, I gave this two stars. It's not bad, however, it feels incomplete, has some awkward formatting, and seems a bit rushed overall.

This is a straight-forward title that doesn't take that long to read: as someone who has been interviewing people for over 25 years, I really wish most job candidates would read books like this one as it doesn't only give you the question, the author also gives you a great answer. He also gives you examples of poor answers that could crater your interview, but I will tell you I've heard similar answers and always wonder "what were they thinking?" I also ask these same questions when I am conducting an interview. Finding a good job is hard, and employers are looking for any reason to disqualify a candidate as they are looking for Mr. or Ms. Perfect. Do yourself a favor and read this and other books on interviewing and answering interview questions as the good jobs won't toss you softball questions to answer. It could be the best 99 cents you've spent.

Personally, I did learn insightful information especially with pessimistic attitudes that would turn a dream job into a "no" job situation. One needs to realize that managers are people, too. Confidence in yourself & common sense are the true selling points to help one move on in their career of choice.

This book provided some excellent information on the seven interview questions you must get right in order to get hired, however the formatting needs work - it was justified on both the right and left sides, so the spacing was off, and also the few bulleted lists that the book had were badly formatted, in my opinion - the first line of each bullet point was indented, but subsequent lines were not. Outside of those formatting concerns, this is an excellent book and I highly recommend it to anyone who is looking for a job.

I re-read this very short book (let) before I go on interviews. In fact, I was asked one of the questions and would not have thought, beforehand, of this question. I was able to have an answer ready, but not sound canned. Now, I'm in the running for the second interview.

I am a new mom trying to get back the same job that I lost as a spinster. This book gives a nice picture of how I can proceed from no job situation to at least building a decent rapport with the same bosses as I am really in need of that job!!!

I read this book within 20 min and these are worth a whole seminar on how to handle interview questions. If you master the answers to the seven questions in this book, your success to any job interview is granted. Why am I saying that? Because at least 5 of the 7 questions will be asked during all job interviews and one of them will be the opening and obviously most important question.

Excellent book on interviewing for a job whether your first or third job. Great questions with thoughtful suggested answers. Information that can be useful for either the one being interviewed or the one giving the interview. Four stars.

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